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- To Sell is Human was one of the books I had heard about for months recommended by my fellow entrepreneurial peeps left and right Finally grabbed the audio version narrated by the author and listened to the book and overall it was a let down from what I had expected to find

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- From the bestselling author of Drive and A Whole New Mind comes a

surprising and surprisingly useful new book that explores the power of selling in our lives According to the U S Bureau of Labor Statistics one in nine Americans works in sales

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November 10th, 2018 - A large cluster of respondents reported numbers in the 15 to 20 percent range while a smaller but significant cluster reported numbers in the 70 to 80 percent range In other words many people are spending a decent amount of time trying to move othersâ€”but for some moving others is the mainstay of their jobs

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